

# NEW HORIZONS

INSURANCE PROFESSIONALS OF MID-MISSOURI MARCH 2010

[WWW.IPMMONLINE.COM](http://WWW.IPMMONLINE.COM)



## PRESIDENT'S MESSAGE:

How to stay on top of your game:

We are all busy with family, work, and so much more, but have you looked at your marketability. In a growing world of knowledge and competition what are you doing to keep yourself ahead of the game?

There are vast opportunities in NAIW to help you improve your skills and knowledge. One way is by attending the monthly meetings at the local chapter of NAIW (IPMM). We offer speakers on a wide range of topics from insurance to self-improvement skills. NAIW offers topics to help their members through "I Can" series, which are now available online through Webinars. With group or individual classes like CWC and Leadership Savvy a person can learn to speak with confidence and much more.

Another way to stay on top of the ever-changing world of insurance is by taking classes through the insurance institutes. They can be done in your own time frame and it is easy to find a local testing site. These classes are made to help you move forward in the insurance industry.

I would also like to suggest that you find a local school, or an online school that can help you build new skills or enhance the ones you have. Online there are many colleges that offer a bachelors degrees in specialized sales in general insurance or risk management.

The world of insurance is ever changing so set aside time to make sure you can bring your 'A' game to everything you do.

Rebecca Hart  
IPMM – president.

**NEXT MEETING  
MARCH 15, 2010  
COLUMBIA INSURANCE GROUP  
6:00 PM**

Our March meeting will feature Damon Motley, a fitness instructor at Wellaware. The topic is "Spring Into Fitness." Damon will speak to us about being proactive with our health. He will also get us involved with a few stretching exercises to help get us started.

**REFRESHMENTS:**

Lori Meyer

Kelly Hawkins

Ellen Bender

### MEETING MINUTES:

Since our February meeting was cancelled, we have no minutes to report.

### UPCOMING EVENTS:

March 9, 2010 – CPCU I-Day, Reynolds Alumni Center, University of Missouri

March 15, 2010 – Monthly Meeting, 6:00 pm, Columbia Insurance Group

March 22, 2010 – IPMM Board Meeting, 6:00 pm, Columbia Insurance Group

Region V Conference - March 25-28, 2010

Hampton Inn & Suites

1975 South 18th Ave.

West Bend, WI 53095

Conference held at: West Bend Mutual Prairie Conference Center

### 2009-2010 OFFICERS:

President – Rebecca Hart

President Elect – Lori Meyer

Secretary – Christy Ford

Treasurer – Jennifer Koenig

### REMINDERS:

- **YOU** probably qualify for the CPIW designation. Contact Terri Stambaugh if you have any questions.
- Remember to visit our website at [www.ipmmonline.com](http://www.ipmmonline.com) for updated information and a calendar of events.

### NEWSLETTER DEADLINE:

Information for the next newsletter is due BEFORE MARCH 31, 2010. Please be sure to send any news items you would like to include in the next newsletter, such as completion of industry education. You can send them to Christy Ford at [cford@shelterinsurance.com](mailto:cford@shelterinsurance.com).



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### **Irish Blessing**

May you always walk in sunshine.

May you never want for more.

May Irish angels rest their wings right beside your door.

## HISTORY OF ST. PATRICK'S DAY IN THE UNITED STATES:

Irish Society of Boston organized what was the first Saint Patrick's Day Parade in the colonies on 17 March 1737. The first celebration of Saint Patrick's Day in New York City was held at the Crown and Thistle Tavern in 1766, the parades were held as political and social statements because the Irish immigrants were being treated unfairly. New York's first Saint Patrick's Day Parade was held on 17 March 1762 by Irish soldiers in the British Army. In 1780, General George Washington, who commanded soldiers of Irish descent in the Continental Army, allowed his troops a holiday on 17 March "as an act of solidarity with the Irish in their fight for independence. This event became known as The St. Patrick's Day Encampment of 1780.

Today, Saint Patrick's Day is widely celebrated in America by Irish and non-Irish alike. Many people, regardless of ethnic background, wear green-coloured clothing and items. Traditionally, those who are caught not wearing green are pinched, usually affectionately.

Seattle and other cities paint the traffic stripe of their parade routes green. Chicago dyes its river green and has done so since 1961 when sewer workers used green dye to check for sewer discharges and got the idea to turn the river green for St. Patrick's Day but it last a few hours. Indianapolis also dyes its main canal green. Savannah dyes its downtown city fountains green. Missouri University of Science and Technology - St Pat's Board Alumni paint 12 city blocks kelly green with mops before the annual parade. In Jamestown, New York, the Chadakoin River (a small tributary that connects Conewango Creek with its source at Chautauqua Lake) is dyed green each year.

