

# NEW HORIZONS

INSURANCE PROFESSIONALS OF MID-MISSOURI JANUARY 2010

[WWW.IPMMONLINE.COM](http://WWW.IPMMONLINE.COM)



## PRESIDENT'S MESSAGE:

When I think of the holiday season I think about friends and family as we gather together to share with one another in a joyous reunion of food and laughter. During this time people really are getting to know one another in a deeper sense that creates bonds between people and that helps them feel the true meaning of the holidays.

What is really occurring behind the scene? It is a charitable giving to one another deeper than the gifts we unwrap or wrap on Christmas morning. This feeling is a sense of self, a place to belong, and the knowledge that someone cares about you. Wouldn't it be great to keep that feeling all year long? You can, by helping someone without any conditions or by gathering your friends for another great get together.

There are many ways to help and you have to find what you really believe in and what you are good at. Some prefer organized charities like churches, United Way, Food banks, VAC, etc... because they are already set up to help people in need. Others like to help in their communities by cleaning up a park, or assisting a neighbor in need. All of these are ways to spread the feeling throughout the year, so before you let the holiday cheer of giving get too far in the past, remember it only takes a few minute of your time to bring that feeling back.

I hope the New Year brings each one of you a sense of peace and well-being.

In Friendship and Fellowship,

Rebecca Hart  
IPMM President

**NEXT MEETING  
JANUARY 18, 2010  
COLUMBIA INSURANCE GROUP  
6:00 PM**

Our January meeting will feature guest speakers Shery Bradford and Dean Runyan from Columbia Insurance Company. They will be speaking on Information Technology issues in the insurance industry. This presentation will be fun and interactive and aimed at those individuals who are not "IT" savvy.

**REFRESHMENTS:**

Ellen Bender

Kelly Hawkins

Jill McCallie

**MEETING MINUTES:**

There are no minutes for our last meeting since this was a social held at Chris McD's.

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*“What is not started today is never finished tomorrow.”*

Johann Wolfgang von Goethe

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**UPCOMING EVENTS:**

January 18, 2010 – Monthly Meeting

**Region V Conference - Registration Form Attached**

March 25-28, 2010

Hampton Inn & Suites

1975 South 18th Ave.

West Bend, WI 53095

Conference held at: West Bend Mutual Prairie Conference Center

February 15, 2010 – Monthly Meeting

**NEW FEATURE - MEMBER SPOTLIGHT:**

**Jennifer Koenig – Auto Owners Insurance** - Jennifer has been a member of NAIW since 2006.

“I started my career in insurance at Shelter Insurance 2003 and became an auto claims adjuster in 2005, moving to Auto-Owners Insurance in 2007. I have the AIC, AIS, AIM designations and am starting the Dale Carnegie program this year. I currently handle auto, injury and workers compensation claims. I live in Harrisburg, where I grew up and have been married for four years. I joined NAIW to meet other insurance professionals and to learn more about the industry.”

**2009-2010 OFFICERS:**

President – Rebecca Hart

President Elect – Lori Meyer

Secretary – Christy Ford

Treasurer – Jennifer Koenig

**REMINDERS:**

- **YOU** probably qualify for the CPIW designation. Contact Terri Stambaugh if you have any questions.
- Please bring non-perishable food items for the Food Bank to our monthly meetings. Contributions to this organization are an ongoing project for IPMM.
- Remember to visit our website at [www.ipmmonline.com](http://www.ipmmonline.com) for updated information and a calendar of events.

**NEWSLETTER DEADLINE:**

Information for the next newsletter is due BEFORE JANUARY 29, 2010. Please be sure to send any news items you would like to include in the next newsletter, such as completion of industry education. You can send them to Christy Ford at [cford@shelterinsurance.com](mailto:cford@shelterinsurance.com).



# NAIW – The Sun On Our Horizon

National Association of Insurance Women International  
(NAIW)

2010 Region V Conference

March 25-28, 2010

West Bend, WI

All functions will be held at the Prairie Center  
@West Bend Insurance Company

Name: \_\_\_\_\_ Designations: \_\_\_\_\_  
 Employer: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zipcode: \_\_\_\_\_  
 Association Name (or guest of): \_\_\_\_\_  
 E-Mail Address: \_\_\_\_\_ Fax Number: \_\_\_\_\_  
 Business Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

### RIBBON INFORMATION

- |  |   |   |  |
|--|---|---|--|
| <input type="checkbox"/> Delegate                      | <input type="checkbox"/> RVP                  | <input type="checkbox"/> CPIW/CPIM              | <input type="checkbox"/> Past Regional Officer   |
| <input type="checkbox"/> Alternate Delegate            | <input type="checkbox"/> RVP Assistant        | <input type="checkbox"/> DAE                    | <input type="checkbox"/> Past National President |
| <input type="checkbox"/> New Member Past 12 Months     | <input type="checkbox"/> Nominating Committee | <input type="checkbox"/> Local President        | <input type="checkbox"/> First Timer             |
| <input type="checkbox"/> Young Professional (Under 40) | <input type="checkbox"/> National Officer     | <input type="checkbox"/> Council Director       | <input type="checkbox"/> Exhibitor               |
| <input type="checkbox"/> Host Association Member       | <input type="checkbox"/> Parliamentarian      | <input type="checkbox"/> Council Director Elect | <input type="checkbox"/> Sponsor                 |
| <input type="checkbox"/> Member At Large               | <input type="checkbox"/> CWC Contestant       | <input type="checkbox"/> Past Council Director  | <input type="checkbox"/> Guest                   |

### REGISTRATION FEES

<b>Full Registration: NAIW Member</b>	<b>\$185</b>	<input type="checkbox"/>
Full Registration: Non-Member	\$200	<input type="checkbox"/>
Thursday PM – Non-Member	\$ 20	<input type="checkbox"/>
Friday Luncheon: Non-Member	\$ 14	<input type="checkbox"/>
Friday Welcome Party: Non-Member	\$ 27	<input type="checkbox"/>
Saturday Luncheon: Non-Member	\$ 30	<input type="checkbox"/>
Saturday Banquet: Non-Member	\$ 40	<input type="checkbox"/>
<b>Late Fee: If Registering After February 18<sup>th</sup></b>	<b>\$ 25</b>	<input type="checkbox"/>

**TOTAL ENCLOSED** \$ \_\_\_\_\_

**CANCELLATION** requests received in writing BEFORE February 18, 2010 will receive a full refund. Cancellation Requests received in writing between February 18<sup>th</sup> and March 1<sup>st</sup>, 2010 will receive \$145. **NO REFUNDS after March 1, 2010 – NO EXCEPTIONS.**

Special Dietary Needs \_\_\_\_\_

Other Special Needs \_\_\_\_\_  
(use back of form if more space needed)

**Make check payable to: Wisconsin Council of NAIW**

**Mail To:** Donna Babiarz  
1302 Stanek Ln  
De Pere, WI 54115

Saturday afternoon is Free – Are you interested in Wine Tasting Tour in Cedarburg, WI (Cost to be determined)

Yes  No

### HOTEL RESERVATIONS

Make Reservations Directly with Hotel

Hampton Inn & Suites (across the street)  
1975 S. 18<sup>th</sup> Ave.  
West Bend, WI 53095  
Phone: 1-800-HAMPTON  
www.hamptoninn.com  
\$ 95.00 per night plus tax (2 queen room)  
\$119.00 per night plus tax (King Suite)

Country Inn & Suites – West Bend (1 mile away)  
2000 Gateway Court  
West Bend, WI 53095  
Phone: 1-800-456-1000  
www.countryinn.com/westbendwi  
\$104.00 per night plus tax for 2 Queen or 1 King

\*Hot breakfast included at either hotel

Specify NAIW when calling to receive this rate for Thursday, Friday & Saturday.

Reservations Made after February 24, 2010 will be subject to room and rate availability.

### QUESTIONS?

**Contact: Lisa Hardin**, Conference General Chair

[Lisa.Hardin@sentry.com](mailto:Lisa.Hardin@sentry.com)

800-739-3344, ext. 9203

NOTE: West Bend Insurance Company does not allow smoking on premises. Lactation room available.