

NEW HORIZONS

INSURANCE PROFESSIONALS OF MID-MISSOURI OCTOBER 2009

WWW.IPMMONLINE.COM



PRESIDENT'S MESSAGE:

As I look around the room at each meeting I see so many wonderful people who come together to learn about a specific topic but there is so much more the eye does not always see. Each person is unique and adds so much value to the organization that when we come together it is phenomenal to see what we can do. It takes everyone working together to make this organization grow, and it takes communication to keep it together. Personally, life can be very busy so I forget to make that extra effort to communicate what is going on. This lack of communication can happen at home as well as at work and can have a drastic effect on the people around you.

Communication is a key to society as a whole. It can help us grow and expand in a way that everyone benefits from. If you look back at history many mistakes and tragedies have happened because of lack of communication and understanding. Have you ever said, "If I only knew I would have?" We can not go back and change the past but we can learn from it. By opening up the lines of communication we can join our unique talents and really make this organization excel.

I encourage everyone to write down what makes NAIW/IPMM their organization of choice and use that information when you are telling someone about the organization and what it has to offer them. For me, one of the advantages of IPMM is all the insurance information I received from so many different speakers. It has helped me grow as a person and employee in the insurance field. The benefits of being able to continually learn the language of insurance has an exponential effect on our work, which benefits our employers as well as our selves.

So I challenge each one of you to look around and find someone to whom you can give this gift.

"Take advantage of every opportunity to practice your communication skills so that when important occasions arise, you will have the gift, the style, the sharpness, the clarity, and the emotions to affect other people."

Jim Rohn

In friendship and fellowship,

Becky

NEXT MEETING
October 19, 2009
Columbia Insurance Group
6:00 PM
CWC Speak-Off

Our October meeting will feature Buffy Guinther and Rebecca Hart participating in a CWC speak-off. Terri Stambaugh will also present information on professional designations available through NAIW.

Reminder – Refreshments will be provided by:

Christy Ford – Diane Kidwell – Terri Stambaugh

MEETING MINUTES:

Insurance Professionals of Mid-Missouri Monthly Meeting – September 21, 2009 Columbia Insurance Group

President Rebecca Hart called the meeting to order at 6:00 pm. There were 10 members and 4 guests in attendance. All members of the association read the collect.

Members of IPMM introduced the 4 guests in attendance for our membership meeting.

Kelly Hawkins introduced David Hubbard, JD, CPCU, as the guest speaker. David gave a presentation on Bad Faith Claims.

Terri Stambaugh then gave a presentation about NAIW and IPMM, the benefits of belonging to our association and some of the activities and programs we participate in.

Minutes from the August meeting were approved as printed in the September newsletter.

Jennifer Koenig presented the Treasurers Report. Ending balance is \$9,764.10.

Committee Reports –

Terri Stambaugh, Education Chair, reported that our next meeting would feature a CWC speak-off. She also discussed some information about new I CAN series webinars available through NAIW. (A listing of upcoming webinars is included in this newsletter.)

Margot Ma, Holiday Committee Chair, announced that our December Holiday dinner will be held at Chris McD's on December 7, 2009. We will be sponsoring a family through the Voluntary Action Center as our Christmas project.

Lori Meyer, Program Chair, reported on our October meeting (the CWC speak-off). Our November meeting will feature a Claims Management individual and the topic will be how an insurance company prepares for catastrophes.

Arlene Schwartz, reported on the status of our by-law changes. There are some slight changes needed on duties of some committees. The Standing Rules will also be reviewed to determine any necessary updates.

Unfinished Business –

Lori Meyer reminded everyone that if they wanted a shirt with the NAIW embroidered logo, she would need the shirt by Friday, September 25, 2009. She will let everyone know the cost per shirt once she had all the shirts (the cost is determined by the number of shirts).

New Business –

NONE

Announcements –

Kelly Hawkins announced that IPMM has a new member, Tammy Bailey. Tammy is from Columbia Insurance Group and had contacted Kelly after our association was advertised on the Columbia Insurance Group's intranet site.

Rebecca Hart reminded everyone about submitting their registration for the Missouri State Council meeting. A registration form was attached to last month's New Horizon newsletter.

Rebecca also reminded everyone that the 2009 Local Award winner needed to be sent to Brenda McDermott by November 15, 2009.

The National NAIW convention will be held in Washington DC in 2010. Registration will be \$500.

Rebecca asked for volunteers to bring food for the Hospitality Room at the Missouri State Council Meeting.

Lori Meyer won the 50/50 drawing.

The meeting adjourned at 7:10 pm.

Respectfully Submitted,

Christy Ford, Secretary

“A good education is the next best thing to a pushy Mother.”

Charles M. Schulz

UPCOMING EVENTS:

October 19, 2009 – IPMM Monthly Meeting; wear your NAIW apparel

November 13-14, 2009 – Missouri Council Meeting, Isle of Capri Hotel in Boonville, MO

November 16, 2009 – IPMM Monthly Meeting; wear your NAIW apparel

December 7, 2009 – IPMM Holiday Dinner; Chris McD's

The committee is excited about some changes to the evening. First of all, plan to arrive at 5:30 if you would like drinks before dinner, which will be served at 6pm.

As our holiday project this year, IPMM will be adopting a family through the Voluntary Action Center. This is our first year of participating in this charity event. We are especially excited and hope you are too! After dinner we will have a group session to wrap the gifts that we have collected for our family. Bring some of your most festive paper and ribbons and help make Christmas brighter for someone who needs some holiday cheer!

Please be watching for upcoming emails, as the family's wish list will be sent the first of November, and we will get that list circulated, for volunteers to purchase the gifts. See you December 7th!

Margot Ma, Chair
Diane Kidwell and Jennifer Koenig, members.

CONGRATULATIONS TO:

Terri Stambaugh – Shelter Insurance Company - for earning the DAE (Diversified Advanced Education) designation

Carol Nacaarato – Shelter Insurance Company – for passing INS 21

Margot Ma – Shelter Insurance Company – for passing INS 21



UPCOMING NAIW 30 MINUTE / CAN WEBINARS:

The following 30 minute / CAN Series webinars are scheduled for Fall, 2009. Registration information for the webinars in this series will be posted to the NAIW website in the near future. The cost for each webinar is \$15 and each webinar is limited to 50 attendees.

Thursday, October 1, 2009 at 3:00 PM CST –	The Facts of Life
Thursday, October 8, 2009 at 3:00 PM CST –	LTC 101
Wednesday, October 21, 2009 at 3:00 PM CST –	Personal Umbrella
Thursday, October 29, 2009 at 3:00 PM CST –	Wheels of Misconception
Thursday, November 5, 2009 at 3:00 PM CST –	Roth IRA

2009-2010 OFFICERS:

President – Rebecca Hart
President Elect – Lori Meyer
Secretary – Christy Ford
Treasurer – Jennifer Koenig

REMINDERS:

Registration for the Missouri Council Meeting is due by October 14, 2009

Please bring non-perishable food items for the Food Bank to our monthly meetings. Contributions to this organization are an ongoing project for IPMM.

Remember to visit our website at www.ipmmonline.com for updated information and a calendar of events.

NEWSLETTER DEADLINE:

Information for the next newsletter is due BEFORE OCTOBER 30, 2009. Please be sure to send any news items you would like to include in the next newsletter, such as completion of industry education. You can send them to Christy Ford at cford@shelterinsurance.com.

“We make a living by what we get, but we make a life by what we give.”

Winston Churchill

