

NEW HORIZONS

INSURANCE PROFESSIONALS OF MID-MISSOURI OCTOBER 2007

WWW.IPMMONLINE.COM



PRESIDENT'S MESSAGE:

We've made it through my first 2 meetings, Whew! If the turn out was any indication of the year ahead, it's going to be a great one! We need to embrace our new members as well as those who may be thinking about joining. It is my understanding that the networking meeting in Clinton went well. It went so well that we will go back for the next one. New committees are in the works. For all our newer members, I would strongly suggest getting involved. Jumping right in is a great way to get to know every one and be an important part of the organization.

Our last meeting was very interesting. Long-term care is not something we prepare enough for. We should all review our plans for our futures to see where it can fit in for us.

"The road twice traveled is never as long." I'm looking forward to my second time around as president.

Until next time.

Mary Gruender , President, IPMM

NEXT MEETING

October 15, 2007

6:00 PM

Columbia Insurance Group

Missouri Council Director Peggy Bittiker will be our speaker. Her topic is TEAMWORK ! There is no " I " in Team. Each of us have different strengths, but together we are invincible.

"You are the Most Essential Piece."

SEPTEMBER MEETING MINUTES:

Insurance Professionals of Mid – Missouri September 17, 2007 Meeting Minutes

President Mary Gruender called meeting to order at 6:02 pm.

Alexis Nixon read the collect.

Guests were introduced: Stacey Taylor with Shelter Insurance, Teresa Conant of Auto Owners and Margie Forgey of APEX Financial, LLC.

Mary called for approval of the minutes. Arlene Schwartz made correction in the second paragraph under New Business. 'Membership approved the budget as presented, allowing IPMM to operate at a deficit for the upcoming year' should proceed what is currently written in the notes. Correction was approved.

The treasurer's report was approved as presented. A copy of a thank you letter from the Reach Out and Read program was also provided to members.

Diane Kidwell introduced Rick Henderson, General Operating Manager of Apex Financial, LLC. He presented program on Long Term Care Plans. Governor Blunt has introduced the 'Own Your Own Future' program. Rick discussed the financial risks involved by failing to 'own your own future'; the rising cost of care; the diversity of plan features; the exclusions to consider; and what to look for in a providing company, among other factual information. He emphasized it does not pay to wait and then answered questions from the audience.

Reports:

- Arlene presented report from Fall Weekend. An enjoyable time was had by those who traveled to St. Charles. The \$700 deficit from the cancelled CE credits program, had been eliminated and the weekend did allow a \$14.12 profit.
- Rick questioned why there was a \$700 deficit regarding CE credits, and offered other sources of credits, that are available to the group. He is president of NAIFA who often offers 2 – 3 hours either before or after a monthly meeting. He invited IPMM to work with his group.
- Mary noted that Lori Meyer requested to be on the I-Day committee representing IPMM. Mary asked for volunteers. Diane, Christy Ford, Pam Melloway, Rose Tipton and Leslie Turner volunteered.
- Rose announced the Holiday celebration was scheduled for December 3rd at Jazz. She explained the Trash and Treasure event to guests.
- It was announced that the registration forms to the November Council Meeting in Kansas City had been mailed.

Old Business:

- None presented.

New Business:

- Kelly announced that Council Director Peggy Bittiker had sent copies of the current Missouri Council and Region V By-Laws for each member to review before the Council Meeting. There will be a vote at that meeting.

Rose won the 50/50 raffle and put her winnings back in the fund.

Meeting adjourned at 7:30 for refreshments.

Respectfully Submitted,

Diane Kidwell
Secretary

REMINDERS:

Please bring non-perishable food items for the **Food Bank** to our monthly meetings. Contributions to this organization are an ongoing project for IPMM.

Do you have **books** you have read and are ready to pass on to someone else? Or **videos** that are collecting dust since you switched to DVDs? Why not donate them for an **IPMM fundraiser**? Donated items are displayed at each meeting for sale to members (at very low prices) and the money raised goes into our treasury.

UPCOMING EVENTS – PUT THESE DATES ON YOUR CALENDAR:

October 12 -- Wear your NAIW Apparel

October 15 -- Monthly Meeting, Council Director Peggy Bittiker

November 9-10 -- Missouri Council Meeting in Kansas City

November 16 -- Wear your NAIW Apparel

November 19 -- Monthly Meeting, Member Orientation

December 3, 2007 – Christmas Party – Trash & Treasure

Please mark your calendars for December 3, 2007! Please let Rose Tipton know if you will be attending our Trash & Treasure Christmas Party.

WHEN: December 3, 2007 6:00 PM
WHERE: JAZZ
Mezzanine level
1605 Chapel Hill Rd

2007-2008 OFFICERS:

President – Mary Gruender
President Elect – Arlene Schwartz
Secretary – Diane Kidwell
Treasurer – Leslie Turner

NEWSLETTER DEADLINE:

The deadline for submitting information or articles to be included in “New Horizons” is the last working day of the month. Information for the next newsletter is due BEFORE OCTOBER 31, 2007. Please send items to Christy Ford at cford@shelterinsurance.com.

NAIW MISSION STATEMENT:

NAIW (International) serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience within the insurance industry.



Last month's speaker, Rick Henderson, discussed Long-Term Care insurance with members of IPMM.

“Bittersweet October. The mellow, messy, leaf-kicking, perfect pause between the opposing miseries of summer and winter.”

~Carol Bishop Hipps

